



WELLFLEET
WORKPLACE

WORKPLACE MADE SIMPLE

Accident
Insurance

Critical Illness
Insurance

Hospital Indemnity
Insurance

Short Term Disability
Income Insurance



Introducing Wellfleet Workplace

At Wellfleet Workplace, we are focused on delivering high-quality, customizable benefit solutions through a suite of voluntary products. Designed to complement employers' core health and benefit strategies, while providing employees with financial protection from the unexpected, our products include:

- Accident Insurance
- Critical Illness Insurance
- Hospital Indemnity Insurance
- Short Term Disability Income Insurance

We're different

We know that no two clients are the same and that their needs aren't static. We also recognize that providing accurate, streamlined processes is key to creating the optimal balance of service and support. That's why we apply the following principles to the way we work:



Continually improving our processes to support ongoing **simplicity**



Delivering **reliable**, quality products & services



Keeping the **customer** at the center of all we do



Driving innovation & **digital** capabilities

By focusing on providing products and services you can count on, while continually improving the way we work, Wellfleet Workplace is able to deliver cutting-edge benefits that meet both your clients' and your needs and budgets. Plus, as a digitally-driven company, we are constantly evolving. This results in accurate, hassle-free processes and enhanced capabilities across the board, from implementation and enrollment to billing and claims-filing.





Customer-centricity

Wellfleet Workplace recognizes it isn't just our broker partners we're serving; it's also your clients and their employees. As we build and innovate upon our products, services and resources, we keep a sharp focus on each customer group. This helps to assure that the end result not only meets but exceeds their unique wants and needs. This translates into the following benefits for:

Brokers

- Creative solutions that solve business challenges
- Competitive compensation programs
- Financial strength & brand confidence

Employers

- Customizable plans that complement core health & benefit strategies
- Compatible with most benefits administration systems
- Hands-on account management

Employees

- Financial protection for the unexpected
- Affordable rates
- Simple claims-filing experience

A+ administration

A common concern for brokers is the handling of employers' benefits administration. When working with us, each client is partnered with a dedicated support team that delivers personalized administration and servicing end to end. This next-level of administrative excellence includes:



Ability to work with nearly any benefits administration system



Flexible eligibility & benefit management rules



Low- or no-cost benefits administration options



Streamlined billing & reporting



Intuitive enrollment experience



Quick, accurate claims-handling





A Berkshire Hathaway company

Wellfleet is proud to be a Berkshire Hathaway company. As their primary Accident and Health carrier, we are backed by A++ financial strength ratings—the highest possible—from AM Best*. With a focus on delivering customer-centric insurance solutions through flexible products and quality service, Wellfleet works to protect people against risk throughout every stage of life — from birth to grade school, college, the workplace and beyond.



Ready to learn more?

Visit wellfleetworkplace.com or contact your local Sales Representative directly.

* For our latest ratings, visit ambest.com

This document is meant to highlight some, but not all the features Wellfleet Coverage provides. It is not an insurance contract. Wellfleet Workplace Benefits provide limited benefits and is not a substitute for mandated ACA healthcare coverage. Like most supplemental offerings these benefits may have state-specific variations, and some product offerings and details may not be available in all states. Rates are subject to change. Wellfleet reserves the right to raise premium rates with proper notice as noted in the policy and proposal. For complete details contact your Wellfleet Sales Representative.

Wellfleet is the marketing name used to refer to the insurance and administrative operations of Wellfleet Insurance Company, Wellfleet New York Insurance Company, and Wellfleet Group, LLC. All insurance products are administered or managed by Wellfleet Group, LLC. Product availability is based upon business and/or regulatory approval and may differ among companies.

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